Cheat Sheet



Latest Facebook Marketing

Made Easy

Powered By Realtor Success Seminars

Skyrocket Sales & Boost Conversions with Our Proven & Tested FacebookTM Marketing Techniques



What is Latest Facebook Marketing all about?

- ✓ Facebook marketing is the use of Facebook as digital marketing channel.
- ✓ Facebook is a marketing-friendly platform with a business-oriented environment, where you can build a presence for your business by providing value through content, conversations, and entertainment.
- Facebook Marketing works primarily by building a social presence for your brand that users can interact with.
- Facebook should no doubt be a part of your digital marketing arsenal.
- ✓ The future of Facebook marketing is more automated and enhanced by novel technologies like virtual reality, augmented reality, and 360 videos.

Strategies For Local Businesses

- ✓ Build A Collection Of Reviews For Your Page
- ✓ Create Events
- ✓ Curate Local Content
- ✓ Mention Other Local Businesses And Events
- √ Tag Locations
- ✓ Encourage In-Store Traffic

The Perfect Facebook Marketing Plan For 2020

- ✓ Set Your Goals Straight
- ✓ Learn About Your Audience
- ✓ Establish An Engagement Strategy
- ✓ Establish A Content Schedule
- ✓ Determine Your Ad Strategy
- √ Involve Your Team

Crazy Ways To Make Traffic To Your Facebook Pages Explode

- ✓ Include Your Facebook Page URL In Your Email Signatures
- ✓ Send E-Mail Blast Campaigns To Promote Your Pages
- ✓ Promote Your Facebook Page In Store
- ✓ Install A Social Sharing Plugin On Your Websites
- ✓ Engage With Other Facebook Pages and Groups
- ✓ Optimize Your Content For Mobile

Latest Facebook Marketing Trends To Keep An Eye On In 2020

- √ Advertising Costs
- ✓ Automation
- √ The Simplified Mobile Experience
- √ Facebook Stories
- ✓ Video For Increased Engagement
- ✓ Facebook Messenger



Latest Facebook Contest Ideas To Try In 2020

- ✓ Like, Comment, And Share To Win
- ✓ Caption Or Meme Contest
- √ Fill-In-The-Blanks
- ✓ Photo Contest
- ✓ Questions And Answers Contest
- ✓ User Generated Content Contest

Don'ts

- ✓ Don't Use A Dummy Personality
- ✓ Don't Over Post
- ✓ Don't Argue With Unsatisfied Customers
- ✓ Don't Be Slow To Respond Or Engage
- ✓ Don't Go Over Budget
- ✓ Don't Target Too Broadly
- ✓ Don't Over Promote
- ✓ Don't Create An Incomplete Page For Your Business
- ✓ Don't Spam
- ✓ Don't Ignore The Facebook Terms and Conditions

Do's

- √ Stick To A Posting Schedule
- ✓ Use Visuals
- ✓ Ask Questions To Your Audience
- ✓ Boost Your Most Successful Posts
- ✓ Stick To Your Goals
- √ Integrate Shopping In Your Page
- ✓ Split Test Your Posts And Ads
- ✓ Create A Voice For Your Brand
- ✓ Leverage Your Page's Real Estate
- ✓ Use Insights and Track Your Results

Premium tools and Services to consider

- ✓ Agorapulse
- ✓ ShortStack
- √ Facebook Page Barometer
- √ Fanpage Karma
- ✓ PostPlanner
- ✓ <u>Pagemodo</u>
- ✓ <u>MobileMonkey</u>
- ✓ SocialBakers
- ✓ Perfect Audience
- ✓ <u>Owaya</u>

Shocking Case Studies

- ✓ Noah Kagan
- ✓ Pandora
- ✓ Rock And Roll Hall Of Fame
- ✓ <u>Buffer</u>
- ✓ <u>Tomcat</u>
- ✓ <u>HubSpot</u>
- √ FoxNet Games
- ✓ <u>Major Impact Media</u>
- ✓ BellaSoleil
- ✓ Femibion